

# HOW TO SELL ON FACEBOOK go ahead and follow the basic 5 steps

1 2 3 4 5 Join FB Groups Select Products FB marketplace Post on Groups Buyer Payment

## Step 1

Join as many FB Buy Sell groups as you can.



#### How?

- 1. Search On Facebook example keywords : Jual Beli , Buy Sell, Iklan, Jualan, Suri rumah etc.
- 2. Click "Groups"
- 3. Make it is a "Group" not "Page" before you join
- 4. Make sure it is a Malaysian group
- 5. Don't join irrelevant groups like property buy sell
- 6. Click "+ Join"
- 7. Join at least 50 groups

Other keywords: Barang murah, bisnes, business, cikgu, iklan, perniagaan, etc



Join groups that allow you to sell

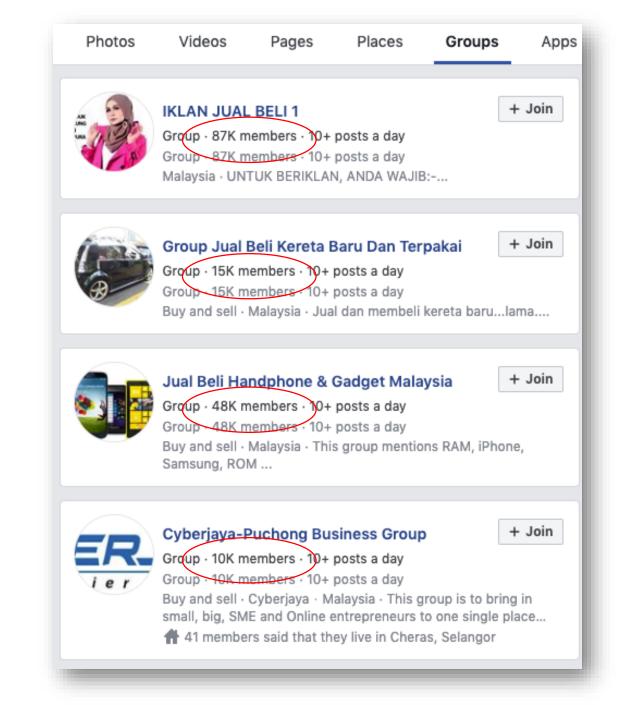
## Which Group to join?

## Join Large Groups

- 1. Forget about groups that are less than 2,000 members
- 2. Some can be as big as 1 million members!
- 3. Big groups means more buyers

#### Allows You To Post Item

Make sure the group allows you to post and sell things.



FB Group

Big group size

Very active with many posts a day



#### **IKLAN JUAL BELI 1**

Group · 87K members · 10+ posts a day

Group · 87K members · 10+ posts a day

Malaysia · UNTUK BERIKLAN, ANDA WAJIB:-...

+ Join

This is a good group to join



#### Group Jual Beli Kereta Baru Dan Terpakai

Group 15K members 10+ posts a day

Group · 15K members · 10+ posts a day

Buy and sell - Malaysia - Jual dan membeli kereta baru...lama....

+ Join

This group NOT suitable because they only sell cars

## Each group has it's rules.

#### What Should I do?

Please read and follow the steps.

Some group requires you to do something before you are allowed to post items for sale.

#### Example:

- invite friends to join the group
- Like other group created by the same admin
- Pay a small fee

MEMBERS

14,382 members











DESCRIPTION

SELAMAT DATANG .....

Kepada yg ingin beriklan d group ini

Ada 2 syarat yg perlu anda buat

1: SILA ADD 200 RAKAN ANDA masuk ke group ini,

Jika malas add rakan,boleh mohon id berbayar dari admin sila whatsapp admin (0125952959) Whtsapp tekan link

http://www.wasap.my/60125952959

2: WAJIB JOIN 5 GROUP INI

https://www.facebook.com/groups/801085130 018214/

https://www.facebook.com/groups/681112445 372074/

https://www.facebook.com/groups/13946226 9865928/

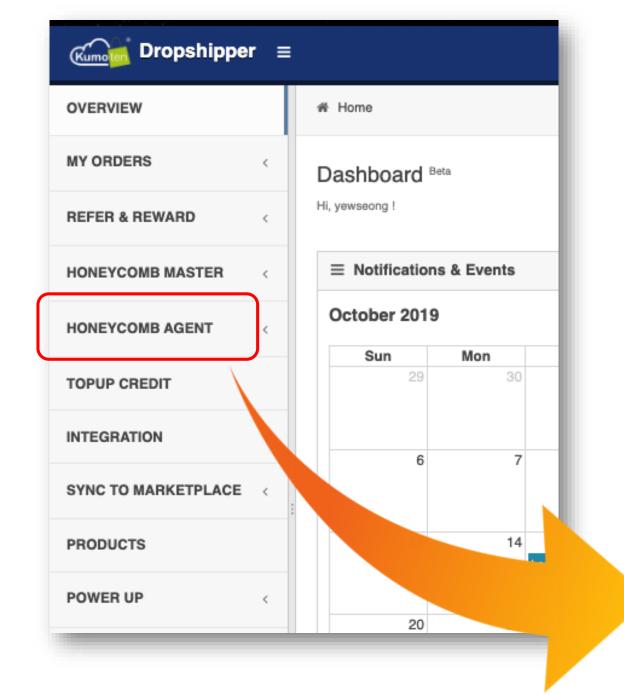
## Other Popular Buy Sell BUY AND SELL! MALAYSIA !!!

- **BUSINESS OPPORTUNITIES IN MALAYSIA**
- jobs and income for caring moms northern / Mala ysia
- Malaysia Buy And Sell
- **BUSINESS IN MALAYSIA ONLY**
- BUY AND SELL ONLINE MALAYSIA
- Buy & Sell online Malaysia
- Moms & kids, playmates & shopmates
- Buy & Sell Malaysia
- Pusat Jualan Satu Malaysia
- Malaysia Online Shopping
- JOBS and INCOME for Caring Moms MALAYSIA 妈 咪买卖分享区
- **BUSINESS OPPORTUNITIES IN MALAYSIA**
- Pusat Jualan Satu MalaysiaPerfect
- Market Place To Support Mummies Selling & Buying
- Many more

- BEST ONLINE MARKET MALAYSIA
- Menjual Barang2 Kpop M'sia :D
- MOMPRENEURS Malaysia
- KL Selangor Market
- Free Advertising Malaysia
- Victoria Shopping Heaven™
- IKLAN FREE tanpa ID
- Group Bisnes Terbesar E-usahawan Online
- Group Bisnes Online Terbesar Di Kelantan мү
- Iklan Klang Valley
- MALAYSIA MARKETPLACE
- Terbaik e-Store™
- **BUSINESS OPPORTUNITIES IN MALAYSIA**
- PROMOTE YOUR ONLINE BUSINESS HERE FOR FREE
- Malaysia Online Shopping Community 11 Street, Lazada,Zalora Etc
- 女人天堂 女人专属天堂
- **GENG BISNES SURI RUMAH**

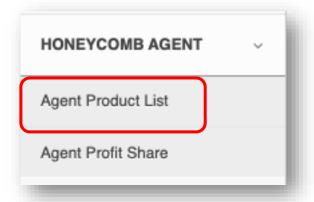


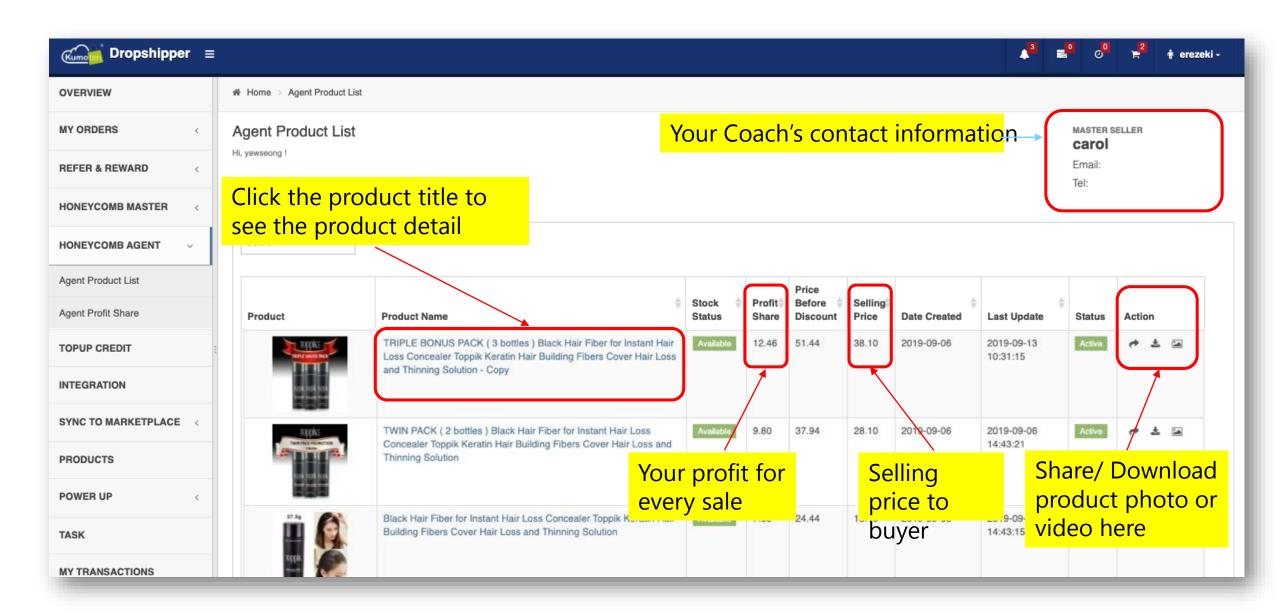
Step Select Product To Sell



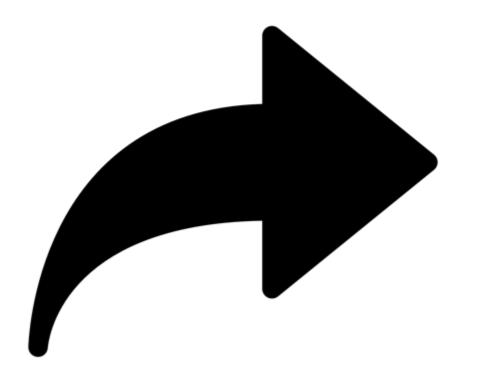
#### Where Are The Products?

- 1. Login to kumoten.com
- 2. Go to Dashboard > HoneyComb Agent
- 3. Select Products in Agent Product List





#### Action Buttons Explanation



#### **Share Out Button**

You will see this button on Agent Product List. Each product has this button on the right "Action" column.

Click this button will lead you to this pop up message. We'll explan how to use this in later section.



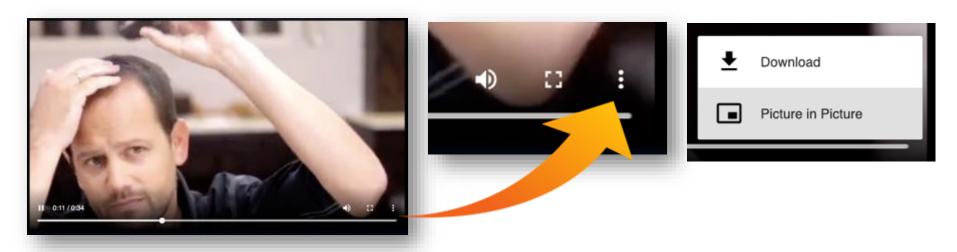


#### Action Buttons Explanation

#### **Download Video Button**

Some product has video foryou to download. If product video is available it will be at the right "Action" column.

Click this button will open the product video. Mouse over the video and you'll see 3 dots at the bottom right corner of the video. Click and the download option will appear.





#### Action Buttons Explanation

#### **Download Photo Button**

All product has this button on the right "Action" column.

Click this button to download all the photos of this product in zip file.





## FB Marketplace

#### What is that?

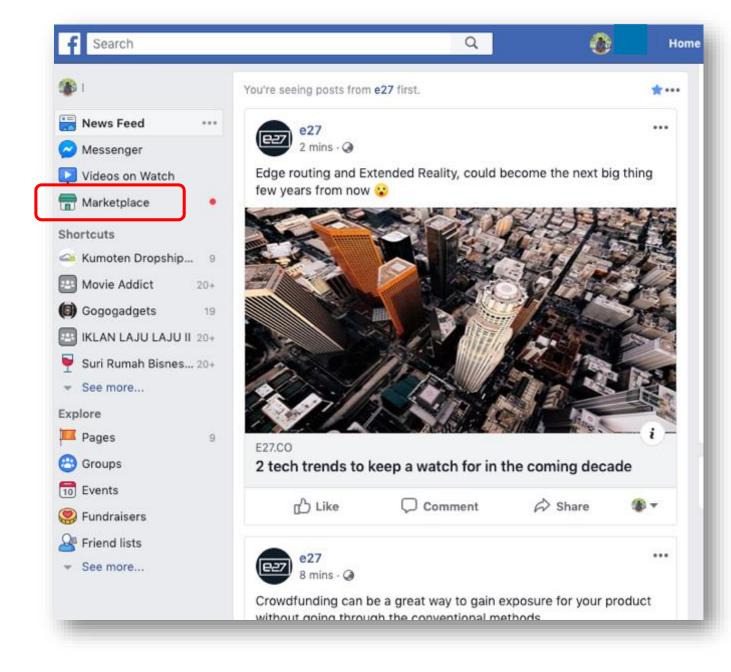
Facebook's ecommerce marketplace for FB users to buy and sell items

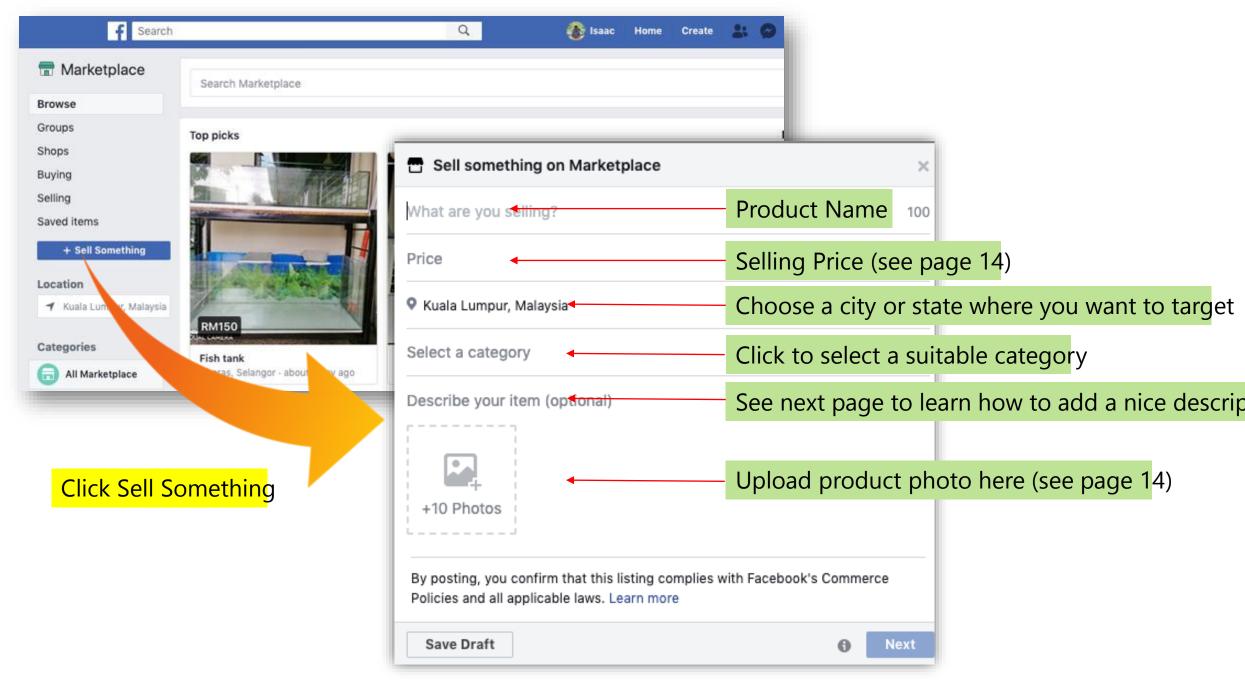
#### Is It Free?

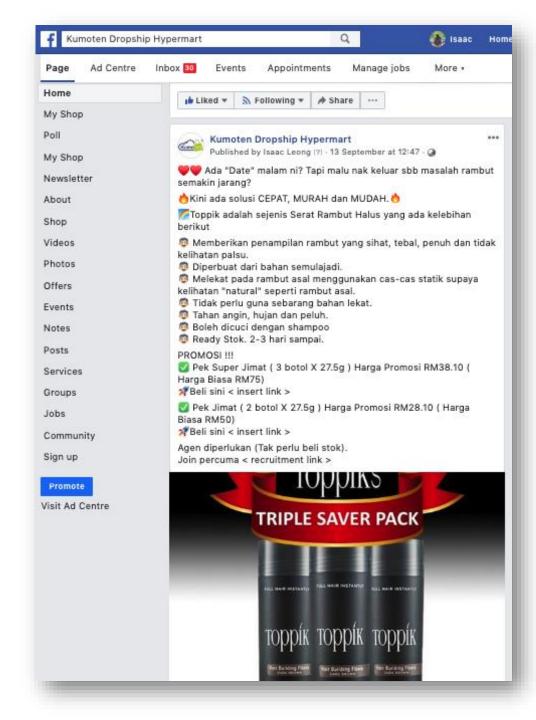
Yes. It is FREE.

#### **Benefits?**

- Reach millions of FB users
- No transactions fee by FB
- Easy to share to other Buy Sell Groups
- Easy to list products
- Sell and target people from different places







## Product Description Tips 1

# **Copy From Kumoten FB**

https://www.facebook.com/kumotendropship/

- Scroll down and find the product you plan to sell
- Copy the text and paste it on the FB Marketplace/ Group
- Remember to change the <insert link> to the product link.



Click here to copy the link









https://sellingthisproduct.store/p/36017/0





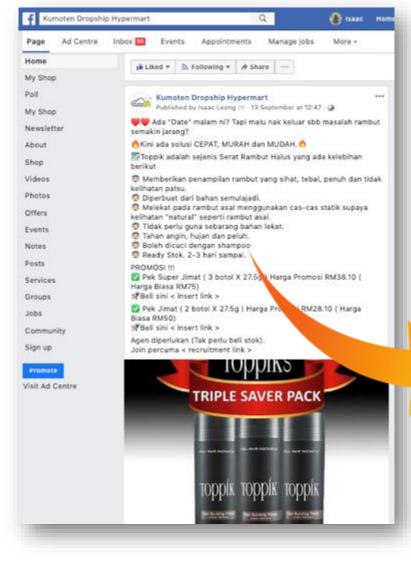


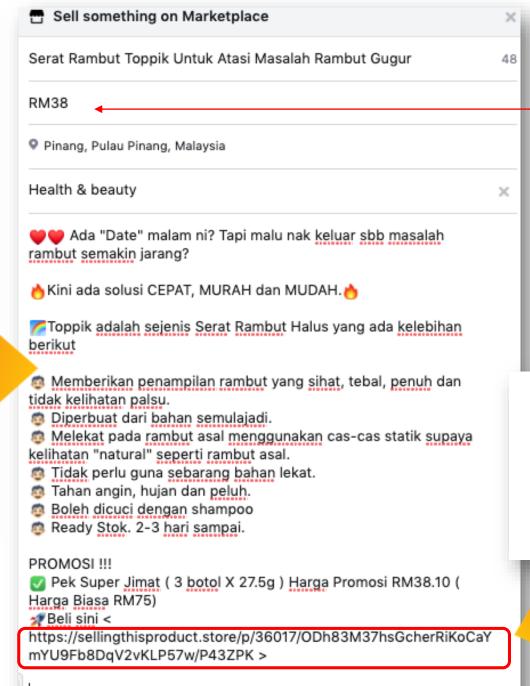






Close





FB does not support decimal in pricing. Put to the nearest Ringgit value.







TRIPLE BONUS PACK ( 3 bottles ) Block Hair Fiber...

RM 20.30



TWIN PACK (2 bottles) Block Hair Fiber for Instan.

RM 14.10



Fashianable Charming Female Wig Long Curly

RM 16.53

RM 14.30



Full Bangs Long Half Curly Hair Wig Heat Resistant.



Adiors Long Colorful Centre Porting Side...

RM 42.45

DESCR

SHIPPIN

PPING RETURN POLICY

#### TRIPLE BONUS PACK (Contains 3 units)

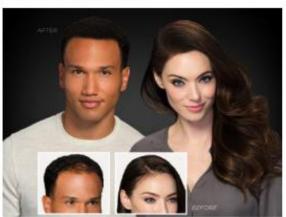
Tappik Hair Buikting Fibers, made of colored keratin protein, bland undetectably with easing hair strands to instantly create the appearance of naturally thick, full hair. TOPPIK thair Building Fibers instantly give you the look of thicker, fuller hair. Made of natural, colored Keratin protein that is statically charged, TOPPIK Fibers intertwine with your easing hair for a completely natural look. TOPPIK resists wind, rain, and perspiration but removes easily with sharmoo.

Package Contains 3 Bottles X 27.5g Toppik Hair Fiber



#### Full Hair, Full Confidence

Get everything you need to transform line, thirming heir in seconds. At Toppik, we are committed to delivering results you can actually see in the mirror.

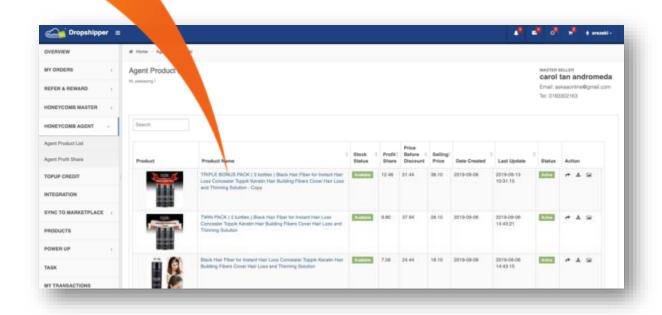


The Instant Solution For Thinning Hair

## Product Description Tips 2

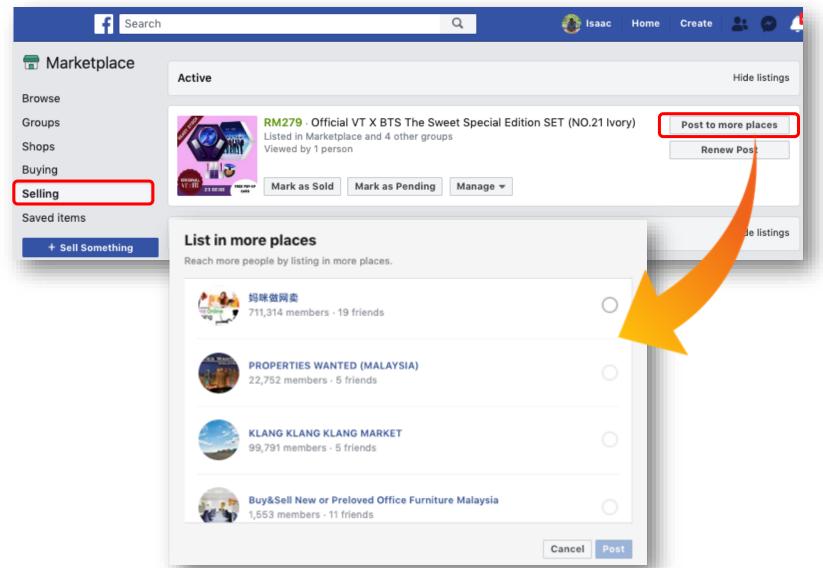
## Write Your Own Description

- Go to Agent Product List and click on the product name
- It will link you to the product page.
- Based on the product information, write your own product description on FB Marketplace or posting on groups.



#### Tips

## Post Once, Share Many



After you have posted item in FB Marketplace, you can easily share to groups.

- 1. Go to FB Marketplace
- 2. Click "Selling"
- 3. On the right side of the product, click "Post to more places"
- 4. Select the Buy and Sell groups
- 5. Click Post

## Success Formula

#### **Different Location**

Repeat the posting but target different locations

## Keywords

Target at least 20 – 30 groups

## **Repeat Postings**

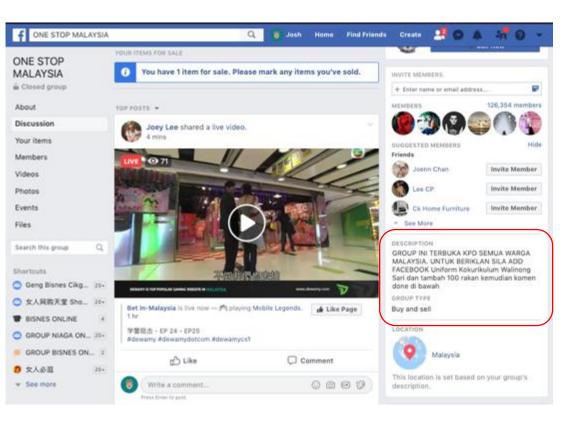
Repeat the postings. Once or twice every week is best.





## Post on Groups

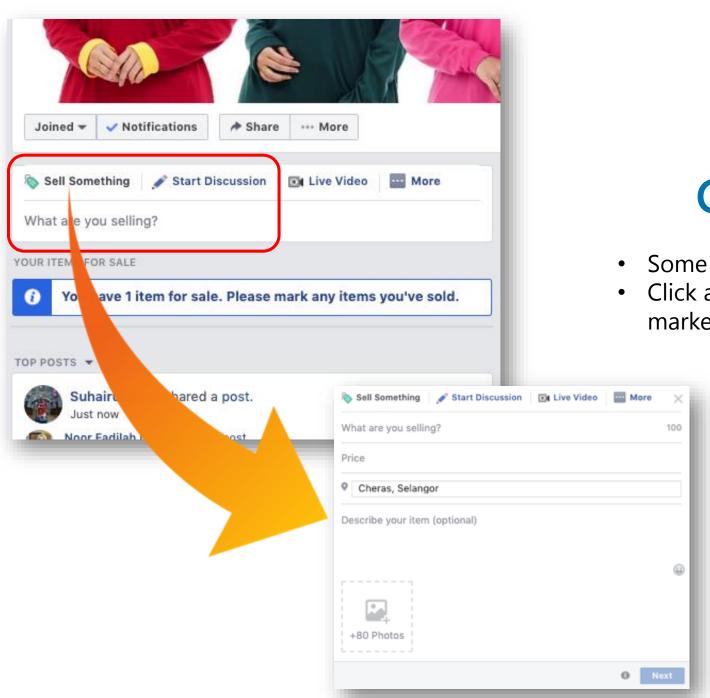




#### Rule Number One

## Follow and Respect Group

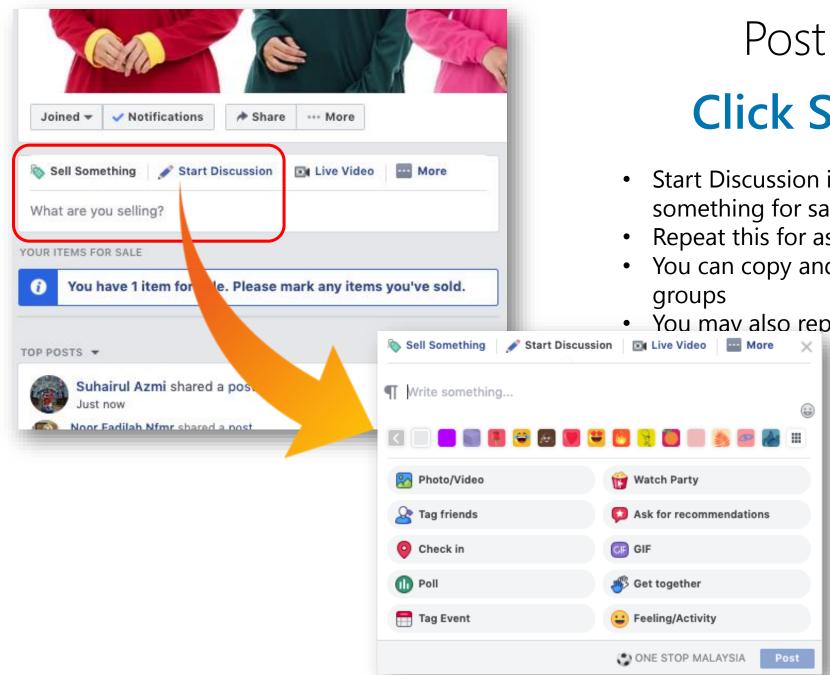
- Some groups have rules. Some don't.
- The rules are at the right Description column.
- Follow the instruction BEFORE you post something for sal



#### Post Item For Sale

#### **Click Sell Something**

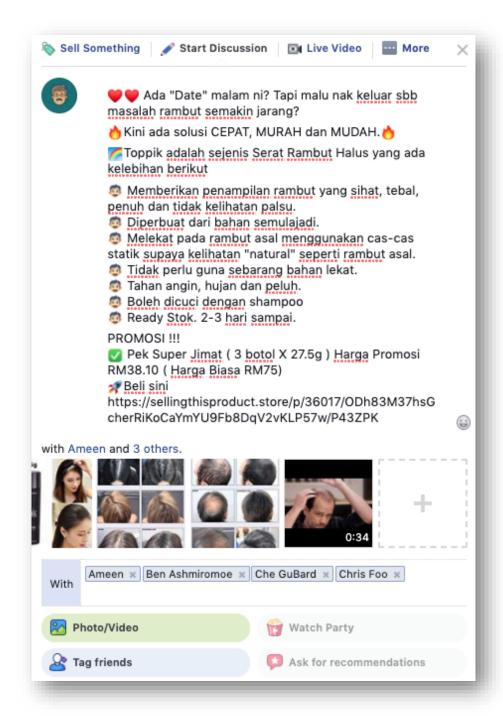
- Some groups have "Sell Something"
- Click and follow same steps as posting on Facebook marketplace.



#### Post Item For Sale

#### **Click Start Discussion**

- Start Discussion is one of the favorite way to post something for sale in a group.
- Repeat this for as many groups as you can.
- You can copy and paste the same posting in other groups
- You may also repeat same posting after few days.



## Important Steps For

#### **Start Discussion**

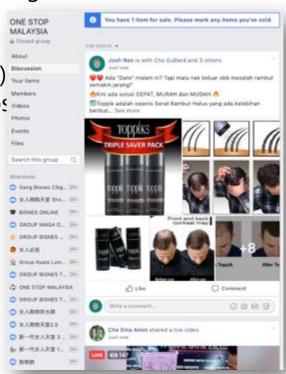
- 1. Upload Video first
- 2. Followed by Photos
- 3. Insert product description

Use emoji and make your posting colourful and easy to read.

Use points

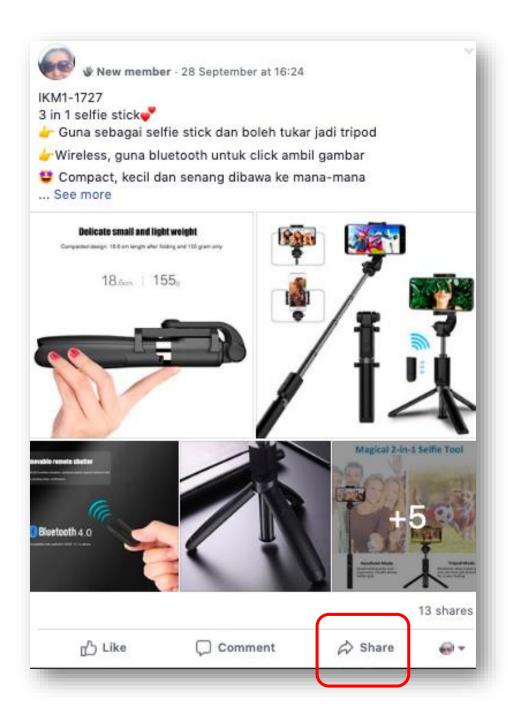
Keep It Short and Sweet (KISS)

4. Repeat this process in other groups



#### Post Once, Share Many.

 Create 1 posting in postings in Buy/sell Group and share to other groups



## Success Formula

## **Big Group**

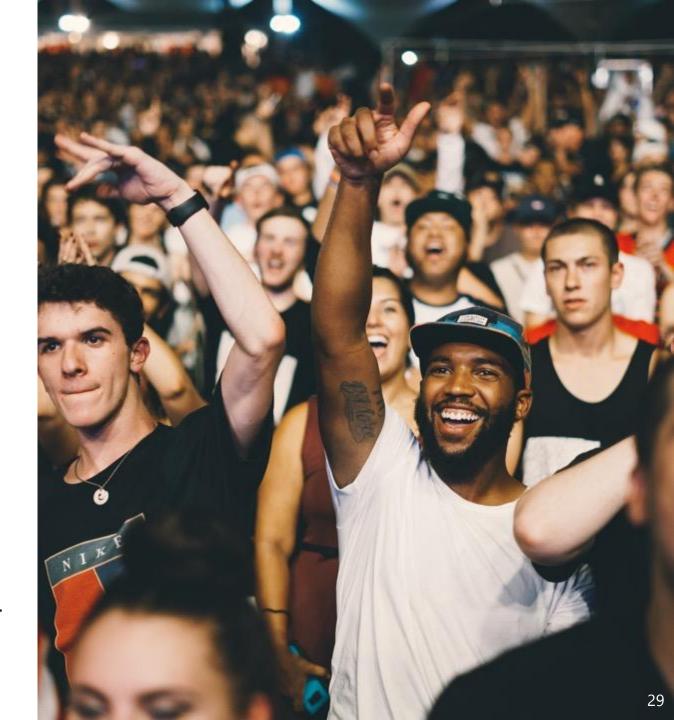
Join and Post On Big Groups

## A Lot of Groups

Target at least 20 – 30 groups to post your items. The more the better chance of you getting more sales.

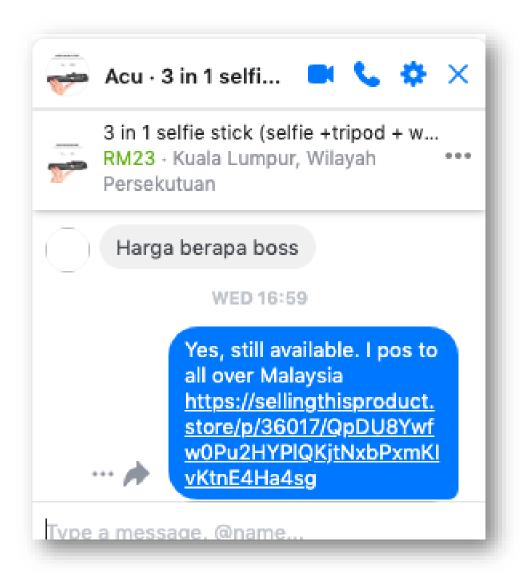
## Repeat Postings

Repeat the postings. Once or twice every week is best.





Collect Payment From Buyer



## Payment Methods

#### Customer PM you to buy

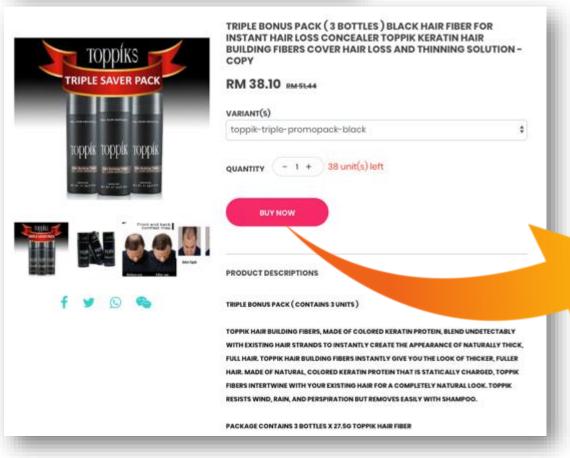
- 1. Copy the link and forward to the buyer.
- 2. Customer clicks the link to go to the product details page.
- 3. Click BUY NOW to make payment and enter delivery address

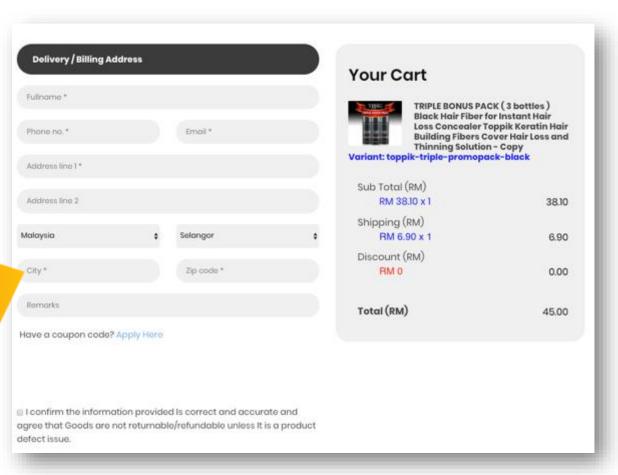


## Payment Methods

## **Pay Online**

- 1. Copy the link and forward to the buyer.
- 2. Customer clicks the link to go to the product details page.
- 3. Click BUY NOW to make payment and enter delivery address





#### OPTIONAL: CLICK TO WHATSAPP YOU

## http://wasap.my/60191234567/i+love+you

Replace this with your phone number.
Must add "6" in front of the number.

Replace this with the item name so that you which product this buyer is referring to.

Copy this, change the phone number and paste it in your product description. Buyer who are interested to know more about the item can just click the link and the system will automatically open whatsapp for the buyer to send you a Whatsapp message.

#### YOUR PROFIT SHARE

Profit share for all sales will be transfered automatically to you bank account on the 20<sup>th</sup> of the following month.

Please ensure you have provided correct bank account number and contact details in the system



